

CHAMBERS & PARTNERS

LEGAL PUBLISHERS

# CHAMBERS USA

America's Leading  
Lawyers for Business

2013  
The Client's Guide

[www.chambersandpartners.com](http://www.chambersandpartners.com)

## is ranked in Chambers USA 2013 as follows: NATIONWIDE

### ADVERTISING

<b>Advertising: Transactional &amp; Regulatory</b>
<b>Leading Individuals</b>
<b>Band 1</b>
Wood Douglas J <i>Reed Smith LLP</i>

#### Reed Smith LLP

**Douglas Wood** cochairs the advertising, technology and media department at Reed Smith LLP. He has over 30 years' experience working with some of media and advertising's biggest clients on a range of issues, from class actions and contract negotiations to celebrity endorsement deals and FTC negotiations.

### FRANCHISING MAINLY FRANCHISEE

<b>Franchising: Mainly Franchisee</b>
<b>Leading Individuals</b>
<b>Band 2</b>
Green-Kelly Diane <i>Reed Smith LLP</i>

#### Reed Smith LLP

**Diane Green-Kelly** of Reed Smith LLP advises franchisee clients on commercial and regulatory disputes including antitrust matters. Sources attest that she is "well regarded" in the franchising space.

### GOVERNMENT GOVERNMENT CONTRACTS

<b>Government: Government Contracts</b>
<b>Leading Individuals</b>
<b>Band 4</b>
Campos Lorraine <i>Reed Smith LLP</i>

#### Reed Smith LLP

**Lorraine Campos** is new to the rankings, and is thought of by clients as "very practical in her advice: Lorraine is good at pointing out the strengths and weaknesses of different approaches." Campos leads the team at Reed Smith LLP, where she provides ongoing counsel to

McKesson in relation to a US Department of Veterans Affairs pharmaceuticals contract valued at approximately \$4 billion a year to supply pharmaceuticals to more than 700 locations.

### HEALTHCARE

<b>Healthcare</b>
<b>Leading Firms</b>
<b>Band 3</b>
Reed Smith LLP

#### Reed Smith LLP

**THE FIRM** Reed Smith remains an established player in regulatory and transactional matters and also enjoys a fine reputation for its disputes work. The group continues to be sought after for its strength in corporate compliance programs and issues concerning privacy laws and HIPAA. In a recent highlight, it achieved a successful settlement for Voyager HospiceCare in connection with a long-running qui tam suit filed by the DOJ. The team also counts Kindred Healthcare, HCR ManorCare and Omnicare among its other key clients.

**Commercial Awareness** "The firm was able to provide not only legal advice, but also practical advice on how to position arguments and communicate them to the FDA in a manner that would be most effective and efficient."

**KEY INDIVIDUALS** Clients single out **Elizabeth Carder-Thompson's** "excellent service and quality of work." She is much in demand for her expertise in regulatory, legislative, and enforcement matters.

### INSURANCE DISPUTE RESOLUTION: POLICYHOLDER

<b>Insurance: Dispute Resolution: Policyholder</b>
<b>Leading Firms</b>
<b>Band 2</b>
Reed Smith LLP

#### Reed Smith LLP

**THE FIRM** This outstanding international powerhouse is a widely recognized player on the policyholder side of insurance coverage disputes. Clients appreciate the small-firm feel they get while having access to all the resources they need. Historically strong in the toxic tort arena, Reed Smith also has a key focus in the financial, life sciences and energy and natural resources sectors. The firm was recently retained by Anadarko in connection with the explosion of the Deepwater Horizon drilling rig in the Gulf of Mexico.

**Sources say:** "They are one of the firms that have the depth and breadth of experience that most other firms do not have. I have been impressed by way they approach a case, and by their knowledge."

**KEY INDIVIDUALS** Chicago leader **John Vishneski** enjoys "a very good reputation" in the insurance arena. He is known for his expertise in mortgage insurance matters and first-party property. He recently acted for Bank of America in a matter relating to the resort and casino complex Fontainebleau, a failed construction project in Las Vegas. Also in Chicago, the highly regarded **John Shugrue's** expertise ranges from fiduciary liability to product recall issues, with particular knowledge of the energy and natural resources industry. Recent clients include the Tribune Company and Anadarko. Los Angeles-based **David Halbreich** recently acted for Bank of America/ Countrywide in a complex mortgage-related insurance dispute. According to clients, he is "a very smart guy, very personable, and somebody who puts a great effort into client service."

## LIFE SCIENCES

<b>Life Sciences</b>
<b>Leading Firms</b>
<b>Band 3</b>
Reed Smith LLP
<b>Life Sciences: Corporate/Commercial</b>
<b>Leading Individuals</b>
<b>Band 3</b>
Frenier Diane M      Reed Smith LLP

**Reed Smith LLP**  
**KEY INDIVIDUALS** This national firm has a broad reach, working with life sciences clients through numerous offices on the East and West Coasts. The team is particularly known for transactional, licensing and corporate work. Recent work includes representing US venture capital firm Domain Associates in a partnership agreement with RUSNANO involving co-investment in around 20 US-based life sciences companies.  
**KEY INDIVIDUALS** **Diane Frenier** focuses on life sciences transactions, including strategic alliances,

collaborations, licensing, M&A and other commercial agreements. Her practice covers biotechnology, pharmaceuticals, biopharmaceuticals and medical devices. She recently represented Dr. Reddy's Laboratories in a partnership with Merck Serono aimed at developing biosimilar compounds with oncological applications.

## PRIVACY & DATA SECURITY

<b>Privacy &amp; Data Security</b>
<b>Leading Individuals</b>
<b>Band 3</b>
Melodia Mark S      Reed Smith LLP

**Reed Smith LLP**  
Practice leader **Mark Melodia** of Reed Smith LLP is widely regarded as a "very skilled lawyer." He is known for his expertise in the field of litigation, most notably putative class actions. He has recently represented

Macy's and JC Penney in a number of flash cookie class action litigations.

## PRODUCT LIABILITY & MASS TORTS

<b>Product Liability &amp; Mass Torts</b>
<b>Leading Firms</b>
<b>Band 3</b>
Reed Smith LLP
<b>Leading Individuals</b>
<b>Band 1</b>
Brown Michael K      Reed Smith LLP
<b>Band 4</b>
Scott Michael T      Reed Smith LLP
<b>Band 5</b>
Davies Colleen T      Reed Smith LLP
Hooper John      Reed Smith LLP

**Reed Smith LLP**  
**THE FIRM** This firm is applauded for its broad product liability practice. It represents clients in a number of sectors, including pharmaceuticals and medical devices, aviation and automotive. Current work includes acting as strategic counsel for C.R. Bard in litigation relating to its Avaulta surgical mesh products. The group also has considerable expertise in toxic torts, recently defending a key client in asbestos and silica litigation.  
**Sources say:** "They are really exceptional advocates for the legal theories relevant to product liability."  
**KEY INDIVIDUALS** **Michael Brown** is a "great trial lawyer" who "has great depth of experience in medical device litigation and knows the ins and outs of practicing in tough jurisdictions." He also stands out for his knowledge of federal preemption law and his understanding of clients' products. Current work includes representing

C.R. Bard in the Avaulta litigation. **Michael Scott** is praised for his detailed approach and sound judgment. Pharmaceutical products are at the heart of his litigation practice, and he continues to represent GlaxoSmithKline in litigation concerning alleged injuries caused by the drug thalidomide. **Colleen Davies** also wins accolades for her work in pharmaceutical litigation. She currently represents American Medical Systems in litigation concerning surgical mesh products that plaintiffs allege are defectively designed and carry inadequate warnings. **John Hooper** is praised for his "big strategy approach" to cases, and has experience in handling trials, mediations and settlements. Recent highlights from his broad practice include working alongside Brown in the Avaulta litigation.

## TRANSPORTATION AVIATION: LITIGATION

<b>Transportation: Aviation: Litigation</b>
<b>Leading Individuals</b>
<b>Band 2</b>
Bradley Patrick E      Reed Smith LLP
<b>Up-and-coming individuals</b>
Beiersdorf Oliver      Reed Smith LLP

**Reed Smith LLP**  
**Patrick Bradley** is the leader of Reed Smith LLP's aviation litigation practice. Sources laud his "first-rate intellect," noting that "he is a beautiful writer and very skilled at cross-examining experts." At the same firm, **Oliver Beiersdorf** acted as lead counsel for Continental Airlines on litigation arising out of the Flight 3407 air

crash near Buffalo, New York in February 2009. One client notes that he "does a great job managing our involvement and risk."

# CALIFORNIA

## HEALTHCARE

<b>Healthcare</b>
<b>Leading Individuals</b>
<b>Band 4</b>
Peterson Kurt      Reed Smith LLP

**Reed Smith LLP**  
**Kurt Peterson** of Reed Smith LLP recently acted on behalf of Anthem Blue Cross to successfully resolve a class action concerning rescission brought by all California hospitals. Sources praise Peterson's "excellent understanding" of all the parties in a dispute, as well as the intricacies of the courts.

## INSURANCE POLICYHOLDER

<b>Insurance: Policyholder</b>
<b>Leading Firms</b>
<b>Band 2</b>
Reed Smith LLP
<b>Leading Individuals</b>
<b>Band 2</b>
Halbreich David M      Reed Smith LLP

### Reed Smith LLP

**THE FIRM** Reed Smith's West Coast practice remains a key part of the firm's nationwide policyholder group, with activity in professional and general liability, first party property and bankruptcy-related insurance coverage work. Recent highlights include acting for Quicken Loans and Homeward Residential in sophisticated mortgage insurance disputes. Clients value the team's ability to provide the full range of services required when dealing with complex insurance cases.

**Sources say:** "I get the one-to-one relationship as if they were a small firm, but I know they have an army behind them when it is needed."

**KEY INDIVIDUALS** David Halbreich is highly sought by clients, who say: "There has not been anything that has been thrown at him that he has not been able to approach with an impeccable logic and guided by his experience."

## LABOR & EMPLOYMENT

<b>Labor &amp; Employment</b>
<b>Leading Firms</b>
<b>Band 4</b>
Reed Smith LLP
<b>Leading Individuals</b>
<b>Band 4</b>
Husar Linda S      Reed Smith LLP

### Reed Smith LLP

Reed Smith LLP's Linda Husar regularly handles whistle-blower, privacy rights, wrongful discharge and discrimination claims. "She is very analytical, efficient with her time, and fights very hard on behalf of her clients," notes an interviewee.

## LIFE SCIENCES

<b>Life Sciences: Corporate/Commercial</b>
<b>Leading Individuals</b>
<b>Band 3</b>
Sanders Michael      Reed Smith LLP

### Reed Smith LLP

**Michael Sanders** of Reed Smith LLP represents startup and growth life sciences companies in capital raising matters. He also assists institutional investors in the life sciences arena, such as Domain Associates and DRI

Holdings. Practice highlights include representing Domain Associates in negotiating a partnership with RUSNANO with the aim of investing in around 20 US life sciences companies.

## LITIGATION

<b>Litigation: General Commercial</b>
<b>Leading Firms</b>
<b>Band 5</b>
Reed Smith LLP

### Reed Smith LLP

**THE FIRM** This group offers a vast range of services under the commercial litigation umbrella and is highlighted specifically for its dedication to outstanding client service. The team recently acted as co-counsel to help win a product liability class action on behalf of St. Jude Medical following 11 years of litigation. Other clients include Siemens, Forever 21 and the California State Teachers' Retirement System.

**Sources say:** "They provide high quality and tremendous value."

**KEY INDIVIDUALS** Los Angeles-based Lorenzo Gasparetti is a key contact at the firm. He cochairs the firm's national commercial litigation group.

## LITIGATION APPELLATE

<b>Litigation: Appellate</b>
<b>Leading Firms</b>
<b>Band 3</b>
Reed Smith LLP
<b>Leading Individuals</b>
<b>Band 1</b>
Grignon Margaret      Reed Smith LLP

### Reed Smith LLP

**THE FIRM** Reed Smith's California appellate practice retains its solid reputation, with both the overall standard of litigation and the quality of written documents produced by its attorneys serving as distinguishing factors. The firm has been called upon to represent clients across a sizable number of practice areas, with the highly experienced bench possessing substantial strength in appeals relating to product liability, healthcare and insurance matters.

**Sources say:** "Their strategic advice is on point and nuanced, and they regularly provide a clear and concise written product."

**KEY INDIVIDUALS** Blessed with an ability to draw extensively on her previous experience as a judge, Margaret Grignon is recognised as one of the leading practitioners within the field. Clients "think very highly of her," often making reference to her "calm demeanor" and her instinctive ability to grasp the most complex elements of technical minutiae. She garnered praise from media outlets when acting as lead partner in Quarry v Doe, a sexual abuse suit.

# DELAWARE

## BANKRUPTCY/RESTRUCTURING

<b>Bankruptcy/Restructuring</b>	
<b>Leading Firms</b>	
<b>Band 3</b>	
Reed Smith LLP	
<b>Leading Individuals</b>	
<b>Band 1</b>	
Gwynne Kurt F	Reed Smith LLP
<b>Band 4</b>	
Robinson Richard	Reed Smith LLP

### Reed Smith LLP

**THE FIRM** This international firm maintains an office in Delaware that is regularly called on to represent both international and national clients, including lenders, hedge funds and debtors, with a special focus on creditors' committees. Clients include Privet Fund management, CenturyLink and PNC Bank.

**Sources say:** "Excellent: knowledgeable, thorough, efficient and insightful." "The whole firm is a class-A operation."

**KEY INDIVIDUALS** Kurt Gwynne is a noted litigator who "has tremendous knowledge of the bankruptcy code." He has traditionally been seen as a creditors' committee specialist, but has recently been expanding to serve as special counsel in significant cases. Richard Robinson is "fully versed in navigating the bankruptcy code" and is "always thinking multiple steps ahead." He is regularly engaged to represent both lenders and borrowers.

# DISTRICT OF COLUMBIA

## HEALTHCARE

<b>Healthcare</b>	
<b>Leading Firms</b>	
<b>Band 2</b>	
Reed Smith LLP	
<b>Leading Individuals</b>	
<b>Band 1</b>	
Carder-Thompson Elizabeth	Reed Smith LLP
<b>Band 2</b>	
Fox Thomas	Reed Smith LLP
Loepere Carol	Reed Smith LLP

### Reed Smith LLP

**THE FIRM** The Reed Smith life sciences health industry group has a strong reputation for regulatory and transactional matters and litigation. Recent matters include achieving a successful settlement on behalf of Voyager HospiceCare with respect to a long-running qui tam suit filed by the DOJ. Other clients include HCR ManorCare, HealthSouth, Kindred Healthcare and Omnicare.

**Sources say:** "The firm was able to provide not only legal advice based on substantive knowledge, but practical advice on how to position arguments and communicate them."

**KEY INDIVIDUALS** Elizabeth Carder-Thompson is recognized by clients for her "excellent service and quality of work." She has an outstanding reputation for

healthcare regulatory law, and counts hospitals, physicians, hospices and nursing homes among her key clients. Thomas Fox took the lead in the aforementioned matter for Voyager HospiceCare. Sources say he is "very practical and holds strong relationships in the healthcare space." Carol Loepere chairs the firm's life sciences health industry group. She handles regulatory and legislative issues affecting life sciences and healthcare companies. One interviewee reports: "She has been spectacularly efficient in coordinating and orchestrating our regulatory issues across multiple jurisdictions."

## INSURANCE POLICYHOLDER

<b>Insurance: Policyholder</b>	
<b>Leading Individuals</b>	
<b>Band 2</b>	
Thompson Gary	Reed Smith LLP

### Other Notable Practitioners

Gary Thompson of Reed Smith LLP is a "go-to insurance coverage attorney" for clients. He has recently been involved in coverage matters relating to the hospitality industry, most notably on behalf of the Pyramid Hotel Group. He is also active in the areas of first-party

property and business interruption insurance, professional liability and fidelity bonds

## REAL ESTATE

<b>Real Estate</b>	
<b>Leading Individuals</b>	
<b>Band 2</b>	
Rogers Ed	Reed Smith LLP
<b>Band 3</b>	
Yogodzinski Debra D	Reed Smith LLP

### Other Notable Practitioners

Ed Rogers of Reed Smith LLP acts for a range of clients, including major joint ventures, and is developing his expertise in zoning matters relating to biofuels. "I've been very impressed with him," said one peer, adding: "He's the kind of attorney who is always thinking two moves down the path."

Debra Yogodzinski of Reed Smith LLP has a strong local development practice, and acts for many joint ventures. "She's so impressive, a very good lawyer who is smart and a delight to work with," according to observers.

## ILLINOIS

### BANKING & FINANCE

<b>Banking &amp; Finance</b>	
<b>Leading Firms</b>	
<b>Band 4</b>	
Reed Smith LLP	
<b>Leading Individuals</b>	
<b>Band 4</b>	
Schaider Joel	Reed Smith LLP

#### Reed Smith LLP

**THE FIRM** Reed Smith represents lenders and borrowers in domestic and multijurisdictional financial transactions. This expertise has seen the team act as counsel to administrative agent and lender BMO Harris Bank on a \$50 million unsecured credit facility. In another highlight the group advised Zell Credit Opportunities Master Fund on a \$17 million unsecured mezzanine credit facility to a radio station. Other key clients include GE Capital, PNC Bank National Association and Fifth Third Bank.

**KEY INDIVIDUALS** Joel Schaider deals with transactions that involve corporate financing and lending. He has expertise involving equipment and mezzanine

financing, as well as multistate secured credit facilities. He recently advised Wells Fargo Bank on a \$150 million secured credit facility.

### BANKRUPTCY/RESTRUCTURING

<b>Bankruptcy/Restructuring</b>	
<b>Leading Individuals</b>	
<b>Band 4</b>	
Bobo Stephen	Reed Smith LLP
Molinaro Michael L	Reed Smith LLP

#### Other Notable Practitioners

**Stephen Bobo** of Reed Smith LLP is regarded as “one of the most pragmatic and realistic attorneys in Chicago,” and a “trustworthy, solid performer.” He has a varied practice acting on behalf of both creditors and debtors, and recently represented Warrantech Corporation as creditor in the complex Chapter 11 case of US Fidelis.

**Michael Molinaro** recently joined Reed Smith from Loeb & Loeb. He is a seasoned attorney with experience of representing banks, financial institutions, insurance companies and other entities. He is a “good tough litigator,” say sources; “articulate, client-focused, and an attorney who grasps complex topics very easily.”

### CORPORATE/M&A & PRIVATE EQUITY

<b>Corporate/M&amp;A &amp; Private Equity</b>	
<b>Leading Firms</b>	
<b>Band 5</b>	
Reed Smith LLP	

<b>Corporate/M&amp;A</b>	
<b>Leading Individuals</b>	
<b>Band 4</b>	
Lee Michael P	Reed Smith LLP

<b>Corporate/M&amp;A: Private Equity</b>	
<b>Leading Individuals</b>	
<b>Band 2</b>	
Schmarak Bradley	Reed Smith LLP
<b>Band 3</b>	
Hemming Seth M	Reed Smith LLP

#### Reed Smith LLP

**THE FIRM** Reed Smith has a strong midmarket focus that sees it undertake work both across the US and internationally. Of late, the team acted for K.A. Steel Chemicals on its auctioned stock sale to Olin for a cash consideration of \$328 million.

**Sources say:** “Excellent firm with very broad capabilities and very good attorneys.”

**KEY INDIVIDUALS** Bradley Schmarak is a “very balanced, seasoned attorney” who is “very attentive,” according to sources. He recently represented long-term client Citadel Plastics in its sale to Huntsman Gay Global Capital. He cochairs the private equity group practice with Seth Hemming. Hemming has a wealth of experience in private equity transactions, and also led on the K.A. Steel Chemicals matter. Sources single out his “high-quality work” and “diligent” approach to matters. Michael Lee provides sage advice as corporate counsel to

both businesses and investors, with a specialty in representing technological companies in IP and IT agreements. He recently acted for Valence Health on a \$30 million venture capital financing.

## INSURANCE

<b>Insurance: Dispute Resolution</b>	
<b>Leading Firms</b>	
<b>Band 1</b>	
Reed Smith LLP	
<b>Leading Individuals</b>	
<b>Band 1</b>	
Shugrue John	Reed Smith LLP
Vishneski John S	Reed Smith LLP
<b>Band 2</b>	
Davis James M	Reed Smith LLP
Marrinson Thomas A	Reed Smith LLP
Rosenberg Carolyn	Reed Smith LLP
<b>Band 3</b>	
Nardoni Stanley C	Reed Smith LLP
Walker-Bright Paul R	Reed Smith LLP

### Reed Smith LLP

**THE FIRM** More than 20 lawyers make up the Chicago arm of this leading international practice, which specializes in representing policyholders in coverage disputes concerning a variety of commercial insurance products. Recent cases have concerned asbestos liability matters, mortgage insurance litigation, property damage and product recall claims. Bank of America/Countrywide is part of the firm's impressive client list and retains the team in high-value mortgage insurance matters.

**Sources say:** "There's a small community of insurance claims lawyers out there in the market and Reed Smith's are right up there. They know the people involved, know the issues and are responsive and pleasant."

**KEY INDIVIDUALS** The focus of **John Shugrue's** practice is on acting for major policyholders, in both domestic and international matters. He has recently been representing Anadarko in ongoing high-value claims concerning the 2010 Gulf oil spill. Sources describe him as "bright, dedicated and encyclopedic" in his practice. **James Davis** regularly represents Fortune 500 companies in a range of insurance coverage disputes. He is experienced in handling the intricacies of

sophisticated litigation and has expertise in innovative areas including global warming coverage and data privacy. The "experienced and bright" **Thomas Marrinson** specializes in professional and fiduciary liability insurance, and first-party property/business interruption insurance. **John Vishneski** "has drive, is very bright and gets great results in his cases," according to continually impressed sources. Complex insurance coverage litigation cases lie at the heart of his nationwide practice and his experience spans environmental and toxic torts liability. **Carolyn Rosenberg** is a "well-known and respected lawyer" who specializes in developing areas of insurance coverage, including data privacy and cloud computing. She maintains a strong reputation for her work both in mediation and in litigation. **Stanley Nardoni** is recognized as an experienced professional in coverage litigation with a particular focus on antitrust, IP and environmental claims. **Paul Walker-Bright** works predominantly on behalf of corporate policyholders in complex insurance recovery and litigation. He was recently involved in representing Tribune Company in the insurance aspects of a bankruptcy matter.

## LITIGATION

<b>Litigation: General Commercial</b>	
<b>Leading Firms</b>	
<b>Band 5</b>	
Reed Smith LLP	

### Reed Smith LLP

**THE FIRM** The litigation team at Reed Smith is particularly strong in the manufacturing, healthcare and pharmaceutical sectors. The team acts as long-term counsel to Johnson Controls, which it recently represented in a product liability case. The group also defended Innovative Aftermarket Systems regarding

alleged infringement of a warranty act. Clients include York International, SunCoke Energy and WellPoint. **KEY INDIVIDUALS** Peter Ellis is a key contact.

## NEW JERSEY

### CORPORATE/M&A

<b>Corporate/M&amp;A</b>	
<b>Leading Firms</b>	
<b>Band 3</b>	
Reed Smith LLP	
<b>Leading Individuals</b>	
<b>Band 2</b>	
Frenier Diane M	Reed Smith LLP
<b>Band 4</b>	
Yan Betty	Reed Smith LLP

### Reed Smith LLP

**THE FIRM** Reed Smith's Princeton-based corporate group is best known for its transactional work within the life sciences industry. The group is experienced in representing companies at each stage of the business life cycle, and counts among its clients global players such as GlaxoSmithKline and Eli Lilly alongside development-stage companies like Ascenta Therapeutics. The group also proves popular with foreign companies seeking counsel on inbound transactions.

**Sources say:** "With Reed Smith I know that I'm going to get excellent service quickly."

**KEY INDIVIDUALS** Department head **Diane Frenier** is widely regarded as "an extremely competent life sciences attorney." Recently, she acted as lead counsel representing Dr Reddy's Labs in a co-development deal with MerckSerno. The "very bright" **Betty Yan** joins this year's rankings. One enthusiastic source said: "She knows our business and understands the important things we are looking for in a transaction."

## HEALTHCARE

<b>Healthcare</b>
<b>Leading Firms</b>
<b>Band 3</b>
Reed Smith LLP
<b>Leading Individuals</b>
<b>Band 1</b>
Klein Murray J      Reed Smith LLP

### Reed Smith LLP

**THE FIRM** This international giant’s Princeton health-care practice is able to call on a vast network of healthcare experts across the wider firm in order to provide a high level of service to its clients. The group’s broad expertise enables it to represent a variety of clients including healthcare providers, pharmaceutical companies and medical device manufacturers.

**Sources say:** “An excellent firm.”

**KEY INDIVIDUALS** **Murray Klein** splits his time between the firm’s Princeton and San Francisco locations. His practice focuses on provider reimbursement.

## NEW YORK

### INSURANCE

<b>Insurance: Dispute Resolution: Policyholder</b>
<b>Leading Firms</b>
<b>Band 2</b>
Reed Smith LLP
<b>Leading Individuals</b>
<b>Band 3</b>
Breene Paul Evan      Reed Smith LLP
Kramer Ann      Reed Smith LLP

### Reed Smith LLP

**THE FIRM** Clients praise this practice for its expertise in policyholder issues, and for the trial ability of its lead insurance partners. The group concentrates on commercial insurance coverage issues, particularly D&O and E&O liability claims. Recent highlights include representing Forest Labs in a D&O coverage claim that settled for \$65 million. The team also acted for 1765 First Associates in a matter involving the collapse of a tower crane in Midtown Manhattan.

**Sources say:** “They are well recognized in their field of expertise, and put out a very good product.”

**KEY INDIVIDUALS** **Paul Evan Breene** is highly regarded in the market for his knowledge of all aspects of policyholder insurance recovery. He recently settled a property insurance dispute connected to the collapse of a building for A&C Investment Group. Experienced partner **Ann Kramer** is active in the D&O, product liability and toxic tort insurance areas. She has particular expertise in working with clients within the pharmaceutical industry.

## NORTHERN VIRGINIA

### REAL ESTATE NORTHERN VIRGINIA

<b>Real Estate</b>
<b>Northern Virginia</b>
<b>Leading Firms</b>
<b>Band 2</b>
Reed Smith LLP
<b>Leading Individuals</b>
<b>Band 2</b>
Brennan James C      Reed Smith LLP
Houston David S      Reed Smith LLP
<b>Band 3</b>
Diamond Robert      Reed Smith LLP
Fagelson Karen      Reed Smith LLP
Tompkins Benjamin F      Reed Smith LLP

### Reed Smith LLP

**THE FIRM** Reed Smith has considerable expertise in commercial leasing, land use development and zoning work. It has been particularly active with private office and residential work, and recently represented Gateway Holding in a joint venture for a two-phase apartment development. In other highlights, the team acted for Alexandria Waterfront Associates on the refinancing of a leasehold interest in the Torpedo Factory development.

**Sources say:** “The quality of their work is exemplary. The attorneys are gifted in this area of law and manage our cases with style and success.”

**KEY INDIVIDUALS** **James Brennan** is a key contact in the firm’s Falls Church office. His practice covers commercial transactions, leasing and asset-based lending, and he is praised by clients for his detail-oriented and flexible approach. **David Houston** comes highly recommended for his expertise in commercial leasing and retail transactions. He represents both landlords and tenants in connection with department stores, theaters, restaurants, in-line retail stores and lifestyle centers, among other types of project. **Benjamin Tompkins** is described by clients as “supportive, easy to work with”

and “great at navigating the quasi-political negotiations which are implicit in real estate transactions.” **Michael Banzhaf** “knows the land use business – he understands the politics and the personalities of the county decision makers, from the highest elected officials to the day-to-day staff members.” **Robert Diamond** is considered a “go-to guy” for condominium work in Northern Virginia. **Karen Fagelson** is praised for her “ability to use real-world examples when explaining the potential impact of complex legal issues.” Her commercial real estate practice encompasses PPP, mixed-use development acquisition, financing and leasing.

<b>Real Estate: Zoning/Land Use</b>
<b>Northern Virginia</b>
<b>Leading Individuals</b>
<b>Band 2</b>
Banzhaf Michael A      Reed Smith LLP
Tompkins Benjamin F      Reed Smith LLP



# PENNSYLVANIA

## ANTITRUST

<b>Antitrust</b>	
<b>Leading Firms</b>	
<b>Band 3</b>	
Reed Smith LLP	
<b>Leading Individuals</b>	
<b>Band 2</b>	
Booker Daniel I	Reed Smith LLP

### Reed Smith LLP

**THE FIRM** This Pittsburgh practice benefits from the firm’s global presence and international capabilities. The group is particularly active in the manufacturing and financial services sector. Recent highlights for the team include its ongoing representation of US Steel in several antitrust matters related to issues ranging from M&A to class action cartel litigation.

**KEY INDIVIDUALS** **Daniel Booker** continues to serve as lead counsel to US Steel in multiple litigations including an industrywide class action. Sources say he is an “exceptionally talented lawyer.”

## BANKING & FINANCE

<b>Banking &amp; Finance</b>	
<b>Leading Firms</b>	
<b>Band 1</b>	
Reed Smith LLP	
<b>Leading Individuals</b>	
<b>Band 1</b>	
Kabnick Lisa D	Reed Smith LLP
<b>Band 2</b>	
Lawlor James S	Reed Smith LLP
<b>Up-and-coming Individuals</b>	
Surbeck David	Reed Smith LLP

### Reed Smith LLP

**THE FIRM** The Pennsylvania headquarters of this well-reputed global firm is regarded highly for its ability to represent lenders in the large midmarket. The team has an established presence in numerous jurisdictions and is particularly active in Europe as well as across the USA. Recent highlights include handling multiple complex transactions for Bank of America, and successfully closing a lengthy matter for Fox Chase Cancer Center.

by clients as “hard-working, smart and very creative.” He recently represented Fox Chase Cancer Center in a \$125 million transaction. **David Surbeck** has assisted on various cases for major client Bank of America. He is well liked by clients, with one source noting: “Nobody knows the guts of a credit agreement better.” **Michael Bleier** is highly regarded for his expertise on regulatory matters.

**Sources say:** “They are outstanding – very responsive and usually ahead of the game.”

**KEY INDIVIDUALS** **Leonard Bernstein** is chair of the firm’s financial services regulatory group. He has extensive experience representing financial institutions and regularly advises on federal and state regulations. Sources find **Lisa Kabnick** to be “insightful and perceptive,” with an “excellent ability to explain legal issues.” She has represented Bank of America in numerous transactions of late. Clients appreciate that she is “very professional and user-friendly.” **James Lawlor** is praised

<b>Banking &amp; Finance: Mainly Regulatory</b>	
<b>Leading Individuals</b>	
<b>Band 1</b>	
Bernstein Leonard A	Reed Smith LLP
Bleier Michael E	Reed Smith LLP

## BANKRUPTCY/RESTRUCTURING

<b>Bankruptcy/Restructuring</b>	
<b>Leading Firms</b>	
<b>Band 1</b>	
Reed Smith LLP	
<b>Leading Individuals</b>	
<b>Band 1</b>	
Singer Paul	Reed Smith LLP
Springer Claudia Z	Reed Smith LLP
<b>Band 2</b>	
Clark Peter	Reed Smith LLP
Schaffer Eric A	Reed Smith LLP
<b>Band 4</b>	
Baker Derek J	Reed Smith LLP

### Reed Smith LLP

**THE FIRM** This firm fields a team with tremendous depth and experience, which is sought out by clients from across the country to advise on any and all matters pertaining to bankruptcy and restructuring. The group has had a number of impressive and diverse mandates of late, including representing hedge fund New Stream Capital and some of its affiliates in their bankruptcy proceedings. On the creditors’ side, Reed Smith acted for the creditors’ committee of the Philadelphia Orchestra on its Chapter 11 bankruptcy. Other sectors of activity include hospitality, energy and natural resources.

**Springer** is “excellent, and inspires a great deal of respect.” She represents Siemens Medical Solutions USA as creditor in numerous hospital bankruptcies involving tens of millions of dollars in claims. Outside of that industry, she also led on the Philadelphia Orchestra matter listed above. Clients are full of praise for **Peter Clark**, who they describe as “one of the top workout and creditors’ rights attorneys in the Northeast. We often rely on him to help us with significant commercial workout matters.” He acted for Wells Fargo in a large government contracting healthcare company’s Delaware receivership action. **Eric Schaffer** is a top choice for creditors across a wide spread of industries and locations. He currently represents Wells Fargo as the largest unsecured creditor in Jefferson County, Alabama’s Chapter 9 bankruptcy, the largest of its kind in US history. **Derek Baker**’s universally positive reviews move him up in the tables this year. He assisted Claudia Springer on the Philadelphia Orchestra case, and is “clearly a rising star.”

**Sources say:** “Very responsive, deep bench, excellent customer service.” “I use them whenever I possibly can – they’re definitely my first call if I have a new case.”

**KEY INDIVIDUALS** “Great all-around practitioner” **Paul Singer** is a market leader for creditor representation, and is singled out by a number of peers as their top choice for referral in case of a conflict. He is the founder of the practice and has several decades’ experience in the market. Healthcare bankruptcy expert **Claudia**

## ENVIRONMENT

<b>Environment</b>
<b>Leading Individuals</b>
<b>Band 2</b>
Naugle Louis <i>Reed Smith LLP</i>

### Other Notable Practitioners

**Louis Naugle** of Reed Smith LLP has a strong reputation and regularly counsels clients on compliance and permitting issues across a diverse range of environmental matters.

## INTELLECTUAL PROPERTY

<b>Intellectual Property</b>
<b>Leading Firms</b>
<b>Band 4</b>
Reed Smith LLP

### Reed Smith LLP

**THE FIRM** This internationally renowned firm has a significant Pennsylvania IP practice with a focus on patent litigation. The team has an impressive client roster including GE, GlaxoSmithKline and Siemens. It is active across a wide range of industries and recently succeeded in defending a lengthy patent infringement litigation for Altair Eyewear.

is described as “a true gentleman and a very honorable person.” **William McNichol** focuses his practice on the representation of clients in the technology industry. He is well regarded for his experience and “solid judgment.”

<b>Leading Individuals</b>
<b>Band 2</b>
Colen Frederick H <i>Reed Smith LLP</i>
<b>Band 4</b>
McNichol William J <i>Reed Smith LLP</i>

**KEY INDIVIDUALS Frederick Colen** has extensive experience dealing with both US and foreign IP matters including copyright, trademark and patent actions. He

## LABOR & EMPLOYMENT

<b>Labor &amp; Employment</b>
<b>Leading Firms</b>
<b>Band 2</b>
Reed Smith LLP

### Reed Smith LLP

**THE FIRM** Notable highlights for this internationally recognized firm include counseling Verizon on unemployment compensation benefit claims by employees on strike. The labor and employment practice has unique expertise in the higher education arena. In addition to traditional labor law matters, attorneys at Reed Smith offer clients interdisciplinary advice on employee benefits and executive compensation. The team operates across numerous industries and represents a diverse range of clients, including private equity firms and non-profit institutions.

industries. He is hailed for his communication skills, and sources note his popularity among clients. **Karl Fritton** has a strong reputation in the traditional labor law arena. He currently acts as lead negotiator on labor agreements for Clear Channel Media & Entertainment. Respondents say that “clients really hold him in high regard.” **John Martini** has specific expertise in employee benefits and executive compensation matters, including complex ERISA litigation. His clients span numerous industries, from life sciences to financial services. **Martha Hartle Munsch** is described as a “very strong employment litigator” with “a tremendous level of experience.” She concentrates on representing higher education and nonprofit clients. “A very hard worker and a good litigator,” **Casey Ryan** routinely litigates a broad range of employment disputes, including discrimination, harassment and wrongful dismissal. “We really respect and value her guidance and opinion,” said one client.

<b>Leading Individuals</b>
<b>Band 2</b>
Bevan III William <i>Reed Smith LLP</i>
Connors Eugene <i>Reed Smith LLP</i>
Fritton Karl <i>Reed Smith LLP</i>
Munsch Martha Hartle <i>Reed Smith LLP</i>
<b>Band 4</b>
Ryan Casey <i>Reed Smith LLP</i>

**Sources say:** “They are outstanding – clearly experts in their field, as well as easy to work with. They are responsive and very helpful to us.”

<b>Labor &amp; Employment:</b>
<b>Employee Benefits &amp; Compensation</b>
<b>Leading Individuals</b>
<b>Band 2</b>
Martini John D <i>Reed Smith LLP</i>

**KEY INDIVIDUALS William Bevan** “has a great depth of knowledge” and concentrates his practice on representing employers in the construction and manufacturing industry. He has particular expertise in the NLR. **Eugene Connors** has represented employers in all aspects of traditional labor law across the gamut of

## LITIGATION

<b>Litigation: General Commercial</b>
<b>Leading Firms</b>
<b>Band 4</b>
Reed Smith LLP

### Reed Smith LLP

**THE FIRM** Reed Smith litigators provide expert advice to clients across a range of disciplines. The team is recognized for its capabilities within the life sciences and financial services industries, and also routinely handles insurance coverage litigation on behalf of policyholders. Clients include Bayer, The Bank of New York Mellon and Verizon.

policyholders in insurance coverage matters. He regularly represents a broad range of clients, including Fortune 50 companies. **Michael Scott** has extensive experience in the life sciences field, particularly relating to product liability litigation. One interviewee singles him out as “one of the finest litigators that I’ve ever worked with.”

<b>Leading Individuals</b>
<b>Band 3</b>
Ellison John N <i>Reed Smith LLP</i>
Scott Michael T <i>Reed Smith LLP</i>

**Sources say:** “Outstanding. It’s probably the most responsive law firm I have ever dealt with. It is a very customer-oriented firm.”

<b>Litigation: White-Collar Crime &amp; Government Investigations</b>
<b>Leading Individuals</b>
<b>Band 2</b>
Suddath Jr Thomas H <i>Reed Smith LLP</i>

**KEY INDIVIDUALS Thomas Suddath** recently led the team representing medical device company DJO Global during an industrywide criminal and civil investigation into bone growth stimulators. Sources praise him as “a strong white-collar lawyer” with a “solid reputation.” **John Ellison** concentrates on representing

# SOUTHERN CALIFORNIA

## CORPORATE/M&A

<b>Corporate/M&amp;A: Southern California</b>	
<b>Leading Individuals</b>	
<b>Band 4</b>	
Sanders Michael	Reed Smith LLP

**Reed Smith LLP**

Clients say Reed Smith LLP corporate and securities department head **Michael Sanders** is highly responsive to clients' needs and "extremely knowledgeable about all manner of transactions," and provides business-conscious advice on how to structure deals.

# TEXAS

## CONSTRUCTION

<b>Construction</b>	
<b>Leading Individuals</b>	
<b>Band 2</b>	
Haag Lee	Reed Smith LLP

**Reed Smith LLP**

**Lee Haag** recently joined Reed Smith LLP from Fulbright & Jaworski. He is an experienced trial lawyer who often acts on cases concerning petrochemicals, energy and healthcare, in addition to construction-based

disputes. He is "a good strategist and very good at executing that strategy for his clients," a source notes.

# VIRGINIA

## CONSTRUCTION

<b>Construction</b>	
<b>Leading Firms</b>	
<b>Band 2</b>	
Reed Smith LLP	
<b>Leading Individuals</b>	
<b>Band 3</b>	
Folk Thomas R	Reed Smith LLP

**Reed Smith LLP**

**THE FIRM** Working closely with Reed Smith's real estate, litigation, and insurance groups, this 21-lawyer construction practice has extensive experience in all forms of construction-related dispute resolution. The team has worked with public owners, private owners, developers, contractors, and designers on a broad range of large infrastructure, commercial, residential and retail construction projects. Recent high-profile clients include Duke Realty Corporation and The Franklin and Eleanor Roosevelt Institute.

**Sources say:** "Our go-to firm. They have represented us very well. They are extremely competent and very professional."

**KEY INDIVIDUALS** **Thomas Folk** has extensive litigation experience across a broad range of legal disciplines, but he is best known for his contentious construction and public procurement practice. Clients commend him as "a very strong attorney, experienced in design-build contract development. He listens to his clients' needs and he is very responsive and personable. He is very creative, always looking at new ideas. A genuine and sincere lawyer."

## LITIGATION

<b>Litigation: General Commercial</b>	
<b>Leading Firms</b>	
<b>Band 3</b>	
Reed Smith LLP	
<b>Leading Individuals</b>	
<b>Band 3</b>	
Thomas Alexander	Reed Smith LLP

**Reed Smith LLP**

**THE FIRM** Reed Smith has a respected litigation practice that is now firmly established in Virginia. The team caters for a wide range of business litigation needs, and has trial experience in both state and federal courts. Rosetta Stone and Santander are counted among the firm's growing number of high-profile clients.

**Sources say:** "I have had nothing but exceptional counsel and guidance from Reed Smith."

**KEY INDIVIDUALS** **Alexander Thomas** is the global chair of the firm's litigation practice. He has considerable depth of experience, but is particularly noted for his work in antitrust compliance and competition-related disputes.

