

State Tax Webinar:

Massachusetts Market-Based Sourcing

Observations and Opportunities

Tuesday March 14, 2017

Webinar Length: 30 Minutes



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The Reed Smith State Tax Group invites you to join us for a webinar discussing Massachusetts' market-based sourcing rules. The webinar will focus on observations and refund opportunities gleaned from two filing seasons of applying Massachusetts' market-based sourcing regulation.

Topics to be covered will include:

1. Alternative sourcing methods for professional services—including receipts from brokerage services
2. Navigating Massachusetts' complex rules for electronically delivered services
3. Dealing with bundled transactions
4. Rules of reasonable approximation—when can you apply them and what is reasonable?
5. Why Massachusetts' "throw-out" rule should almost never apply to your company
6. Filing amended returns—can the Department really stop your company from changing its sourcing methodology?

Time:

2:00 p.m. EST

11:00 a.m. PST

If you have any questions, please contact events@reedsmith.com

R.S.V.P. Using Button Below

Speakers:



Mike Jacobs



Robert Weyman



Brent Beissel