

# Why?

Reed Smith



We couple full-scale, cross-practice transactional support with a nationally recognized health care and life sciences team with deep regulatory experience.



As a global firm, we have attorneys around the world able to assist clients with transactions from start to finish.



We offer our clients competitive alternative fee arrangements, legal project management services, and – through our subsidiary Gravity Stack – cutting-edge technology solutions, making our legal services more efficient and cost-effective.

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## Full-scale support for health care and life sciences transactions



Deal term negotiation



Drafting and negotiation of deal documents



Regulatory due diligence



Analysis of licenses and permits required post-close



Post-close integration services



Drafting applicable disclosures and filings



Working with regulators to obtain required approvals



Ongoing regulatory assistance post-close



Design of compliance programs

### Recent transactions

- ▶ Advised VSP Optical Group, Inc., in its acquisition of Visionworks of America, Inc., which has 700 retail locations and 8,500 employees. Our team handled every aspect of the transaction including general corporate, health care regulatory, data privacy, FDA, lending, environmental, real estate, employment and benefits, intellectual property and information technology, labor, litigation, global regulatory enforcement, and assistance with rep and warranty insurance.
- ▶ Advised Venus Concept Ltd. in its merger with Restoration Robotics, Inc. (NASDAQ: HAIR) and a \$28 million PIPE. We provided M&A, capital markets, financing, general corporate, tax, FDA and health care regulatory, intellectual property, employment, and benefits advice. Following the completion of the merger, Venus closed a \$28 million equity financing led by EW Healthcare Partners, HealthQuest Capital, SEDCO Capital and others.

**ReedSmith**  
Driving progress  
through partnership