

CHAMBERS & PARTNERS

LEGAL PUBLISHERS

CHAMBERS USA

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2012
The Client's Guide

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is ranked in Chambers USA 2012 as follows: NATIONWIDE

ADVERTISING

Advertising: Transactional & Regulatory
Leading Individuals
Band 1
Wood Douglas J <i>Reed Smith LLP</i>

Other Notable Practitioner

Douglas Wood cochairs the advertising, technology and media group at Reed Smith LLP, earning accolades for his traditional advertising practice and work on behalf of marketers. Peers applaud his broad-based practice and describe him as “a true leader in his area.”

FRANCHISING MAINLY FRANCHISEE

Franchising: Mainly Franchisee
Leading Individuals
Band 3
Green-Kelly Diane <i>Reed Smith LLP</i>

Other Notable Practitioner

Diane Green-Kelly of Reed Smith LLP is increasingly visible in the field of franchise and distribution law. Her practice also covers commercial and antitrust litigation.

HEALTHCARE

Healthcare
Nationwide
Leading Firms
Band 3
Reed Smith LLP

Recommended for Commercial Awareness
Nationwide
Reed Smith LLP

Healthcare: Regulatory & Litigation
Leading Individuals
Band 1
Carder-Thompson Elizabeth <i>Reed Smith LLP</i>

Reed Smith LLP

THE FIRM This international firm continues to uphold its long-standing reputation in the healthcare arena, and works with clients such as Johnson & Johnson and Omnicare. The practice group’s main strength is located in Washington, DC but it also has important capabilities in Virginia, Pennsylvania, California and Illinois. It has a strong regulatory focus that includes government investigation work, and forms part of the umbrella life sciences health group which offers additional expertise in transactional and litigation matters. Practitioners from several different offices were involved in acting as counsel to HCR ManorCare during its \$6.1 billion nationwide sale of 334 facilities to HCP in the last year. **Commercial Awareness** “We are very impressed by their ability to remain up to date with changes in the law and with our company.”

KEY INDIVIDUALS Elizabeth Carder-Thompson is based in the Washington, DC office and is considered a leading choice in regulatory matters. One source comments that “I was very impressed with her knowledge and dedicated service – she is always available, a tireless worker and understands our industry.” Her expert practice includes a focus on insurance reimbursement and fraud and abuse.

INSURANCE DISPUTE RESOLUTION: POLICYHOLDER

Insurance: Dispute Resolution: Policyholder
Leading Firms
Band 2
Reed Smith LLP

Leading Individuals
Band 1
Vishneski John S <i>Reed Smith LLP</i>
Band 2
Halbreich David M <i>Reed Smith LLP</i>
Shugrue John <i>Reed Smith LLP</i>

Reed Smith LLP

THE FIRM Reed Smith now houses insurance experts in seven cities across the USA, earning particular acclaim for its presence in Chicago, New York, San Francisco and Los Angeles. Offices in Philadelphia, Pittsburgh and Washington, DC add to its impressive depth and ability to serve clients nationwide. The practice represents a number of major financial institutions in significant matters, none more so than its work on D&O issues arising from the high-profile bankruptcy of Lehman Brothers. **Sources say:** “Reed Smith has a ton of good coverage people that will be seen in cases all over the country.” **KEY INDIVIDUALS** Sources agree that Chicago practitioner **John Vishneski** is “one of the leaders in

policyholder work.” He focuses on a range of liability insurance and first-party property coverage disputes. Vishneski recently acted for Japanese company NDK Crystal following an explosion at an industrial crystal manufacturing plant. **John Shugrue** is also based in Chicago and represents policyholders in complex disputes. He focuses on professional and fiduciary liability claims, and recently represented Tribune in insurance issues arising from the company’s bankruptcy. California partner **David Halbreich** has taken a lead in the firm’s representation of Bank of America/Countrywide in major multijurisdictional, high-stakes litigation against its mortgage insurers.

LIFE SCIENCES

Life Sciences
Leading Firms
Band 4
Reed Smith LLP
Life Sciences: Corporate/Commercial
Leading Individuals
Band 3
Frenier Diane M <i>Reed Smith LLP</i>

Reed Smith LLP

THE FIRM This firm is experienced in advising clients on regulatory and transactional issues. The team is recommended for licensing, co-promotion arrangements and acquisitions. Its regulatory practitioners are able to help clients at every stage of product development and marketing. Recent highlights include acting for Inspire Pharmaceuticals in a licensing agreement dispute with Allergan.

Sources say: “*The work Reed Smith does is really sophisticated.*”

KEY INDIVIDUALS New Jersey partner **Diane Frenier** has deep experience of pharmaceutical and biotechnology in representing the corporate side of life sciences. She is recommended for M&A, licensing and partnerships. Recent clients include Vectura Group.

PRIVACY & DATA SECURITY

Privacy & Data Security
Leading Individuals
Band 3
Melodia Mark S <i>Reed Smith LLP</i>

Other Notable Practitioner

Mark Melodia of Reed Smith LLP is respected as a business-minded lawyer who specializes in the defense of class action litigation.

PRODUCT LIABILITY & MASS TORTS

Product Liability & Mass Torts
Leading Firms
Band 3
Reed Smith LLP
Leading Individuals
Band 2
Brown Michael K <i>Reed Smith LLP</i>
Band 4
Davies Colleen T <i>Reed Smith LLP</i>
Scott Michael T <i>Reed Smith LLP</i>
Band 5
Kwuon Janet <i>Reed Smith LLP</i>

Reed Smith LLP

THE FIRM Reed Smith remains a well-respected name in the nationwide product liability field, representing clients in a wide range of industries. It is credited with having a good grasp of class actions and recently advised a major automotive manufacturer on consumer class action litigation concerning claims of unintended acceleration. The team is particularly strong in pharmaceutical and medical devices matters, representing clients including Medtronic, Merck and GlaxoSmithKline.

Sources say: “*They are bright and hard-working people.*”

KEY INDIVIDUALS **Michael Brown** draws praise as “*outstanding, articulate*” and a “*superb advocate.*” He focuses on product issues in the medical device and pharmaceutical industries and also maintains a notable toxic tort practice. He is “*one of the two lawyers in the*

country we go to for national preemption on product liability cases,” reports one client. **Michael Scott** enjoys a broad-based practice but is particularly skilled when it comes to pharmaceutical litigation. He continues to represent Merck in its NuvaRing litigation, serving as national coordinating counsel. **Colleen Davies** is a respected lawyer in the products community. Her primary focus is on life sciences and healthcare matters, and she recently defended American Medical Systems in litigation concerning its surgical mesh products Perigee, Apogee and Elevate. Also involved in this mesh product litigation is **Janet Kwuon**. Based in Los Angeles, she is vastly experienced in class actions and multidistrict litigation.

TRANSPORTATION AVIATION: LITIGATION

Transportation: Aviation: Litigation
Leading Individuals
Band 2
Bradley Patrick E <i>Reed Smith LLP</i>

Other Notable Practitioner

Reed Smith LLP’s **Patrick Bradley** is described by impressed market sources as a “*very seasoned aviation litigator*” and a “*very thoughtful lawyer who gets good results.*” He is noted for his excellent work on serious crash cases.

CALIFORNIA

BANKING & FINANCE

Banking & Finance
Leading Individuals
Up-and-coming individuals
Alker Susan C <i>Reed Smith LLP</i>

Other Notable Practitioner
 “High-quality” attorney **Susan Alker** of Reed Smith LLP is well regarded for acquisition financing work.

HEALTHCARE

Healthcare
Leading Individuals
Band 4
Peterson Kurt <i>Reed Smith LLP</i>

Other Notable Practitioner
Kurt Peterson of Reed Smith LLP has an impressively diverse disputes practice and offers civil litigation services to a variety of healthcare organizations.

INSURANCE POLICYHOLDER

Insurance: Policyholder
Leading Firms
Band 3
Reed Smith LLP
Leading Individuals
Band 2
Halbreich David M <i>Reed Smith LLP</i>

Reed Smith LLP
THE FIRM This broad-based national practice deals with general and professional liability, first party property and a range of other coverage issues. The team has in the last year expanded on the West Coast, having picked up a group of lawyers from the now-defunct Howrey. It recently represented Bank of America in coverage disputes valued in excess of \$1 billion arising from high mortgage defaults.

Sources say: “Reed Smith’s lawyers are smart, well-informed and the firm has a deep bench of talent.”
KEY INDIVIDUALS “High quality lawyer” **David Halbreich** is a popular choice among both clients and peers, who are quick to identify his practical and creative approach to coverage work. He has played a key role in the firm’s policyholder representation of major organizations in complex and high-stakes disputes.

LABOR & EMPLOYMENT

Labor & Employment
Leading Individuals
Band 4
Husar Linda S <i>Reed Smith LLP</i>

Other Notable Practitioner
 The “creative and responsive” **Linda Husar** of Reed Smith LLP is held in high regard for her ability to “come up with solutions that others might miss.” Her practice covers discrimination, wage and hour, whistle-blower and wrongful discharge issues, among other matters.

LIFE SCIENCES

Life Sciences: Corporate/Commercial
Leading Individuals
Band 3
Sanders Michael <i>Reed Smith LLP</i>

Other Notable Practitioner
Michael Sanders of Reed Smith LLP is able to call on over 30 years’ experience of representing emerging companies. Sources say he’s “really made a name for himself” advising biotech and pharma clients on their transactional needs.

LITIGATION APPELLATE

Litigation: Appellate
Leading Firms
Band 3
Reed Smith LLP
Leading Individuals
Band 2
Grignon Margaret <i>Reed Smith LLP</i>

Reed Smith LLP
THE FIRM This firm has been a presence in California for 30 years and is relied upon for advice and advocacy on a broad spectrum of issues. It has met with success in numerous courts and is particularly noted for its class action expertise.
KEY INDIVIDUALS **Margaret Grignon** is a former judge and, accordingly, clients comment that “she has

an inside track on what’s going to work with the judge and what’s not. Her writing is very clear and she is open and receptive to new ideas.” She secured a new trial and a punitive damage limitation of \$5 million for client CertainTeed, after the initial trial resulted in a \$200 million verdict against her client.

DELAWARE

BANKRUPTCY/RESTRUCTURING

Bankruptcy/Restructuring
Leading Firms
Band 3
Reed Smith LLP

Leading Individuals
Band 1
Gwynne Kurt F <i>Reed Smith LLP</i>
Band 4
Robinson Richard <i>Reed Smith LLP</i>

Reed Smith LLP

THE FIRM The Wilmington office of this international firm advises both debtors and creditors on bankruptcy matters. It can call upon its expertise in other offices around the country for additional support.

KEY INDIVIDUALS **Kurt Gwynne** appears in Chapter 11 bankruptcies on behalf of creditors' committees and lenders. Observers are especially impressed by his "huge enthusiasm for his clients and their causes." **Richard Robinson** has a diverse bankruptcy practice, acting on behalf of both debtors and creditors, and is praised for his "outstanding command of all matters pertaining to bankruptcy law."

DISTRICT OF COLUMBIA

HEALTHCARE

Healthcare
Leading Firms
Band 2
Reed Smith LLP

Leading Individuals
Band 1
Carder-Thompson Elizabeth <i>Reed Smith LLP</i>
Band 2
Fox Thomas <i>Reed Smith LLP</i>
Loepere Carol <i>Reed Smith LLP</i>

Reed Smith LLP

THE FIRM This team wins acclaim for the range of its expertise, and is especially noted for its strong regulatory practice. It serves a broad cross-section of clients that span the industry, including Abbott Laboratories and American Health Care Association. Its recent work for Nycomed drew on its significant litigious capabilities, successfully defeating a motion to withdraw FDA approval of a skin cancer treatment. The group also maintains its prominence in both transactions and government investigations, acting as regulatory counsel in several significant matters this past year.

Sources say: "They are outstanding – extremely knowledgeable, responsive and practical."

KEY INDIVIDUALS **Elizabeth Carder-Thompson** is praised as a first choice in regulatory matters, and sources enthuse that "she has been providing good advice for clients for many years." She is held in particularly

high regard for her expertise in the fraud and abuse arena, and is a former president of the American Health Lawyers Association. Her client base spans the industry, but she is especially noted for her compliance work on behalf of pharmaceutical and medical device companies. Sources enthuse that **Thomas Fox's** "experience and expertise are invaluable." He is particularly commended for his fraud and abuse practice as well as for his transactional strength, and recently provided regulatory counsel to MedCath on the \$200 million plus sale of its subsidiary and two hospitals. **Carol Loepere** "really tries to get the client what they want" and is praised as being excellent in the long-term care arena. She recently led the representation of HCR ManorCare in its \$6.1 billion sale of 334 facilities to investment trust HCP, work that drew on her extensive regulatory expertise.

INSURANCE POLICYHOLDER

Insurance: Policyholder
Leading Individuals
Band 2
Thompson Gary <i>Reed Smith LLP</i>

Other Notable Practitioner

Sources regard **Gary Thompson** of Reed Smith LLP as "a very strong trial lawyer – he is tenacious, fights hard for his clients and is fair and reasonable." He recently represented Pyramid in insurance recovery litigation arising from storm damage to three hotels across the USA.

REAL ESTATE

Real Estate
Leading Individuals
Band 3
Rogers Ed <i>Reed Smith LLP</i>
Yogodzinski Debra D <i>Reed Smith LLP</i>

Other Notable Practitioners

Debra Yogodzinski of Reed Smith LLP has a vibrant practice representing joint ventures in the development and disposition of property. "She stays on top of issues and has strong follow-up skills," say clients, adding: "She is very responsive and helpful in strategy and negotiations." Her colleague **Ed Rogers** represents joint

ventures but has also expanded his practice to include new technologies such as biofuels and their zoning. Peers note he is "a very strong attorney with a very good skill set, and represents high-end clients."

ILLINOIS

BANKING & FINANCE

Banking & Finance	
Leading Firms	
Band 4	
Reed Smith LLP	
Leading Individuals	
Band 4	
Schaider Joel	<i>Reed Smith LLP</i>

Reed Smith LLP

THE FIRM This team focuses on the midmarket, representing lenders and borrowers in syndicated lending transactions as well as mezzanine, acquisition and equipment financing. Recently, the team has represented Wells Fargo and RBS Citizens in relation to credit facilities for various borrowers.

KEY INDIVIDUALS Joel Schaider is commended for his “strong business judgment and acumen.” He focuses

on secured and unsecured financing facilities and has been key in the representations of Wells Fargo and RBS Citizens.

BANKRUPTCY/RESTRUCTURING

Bankruptcy/Restructuring	
Leading Individuals	
Band 4	
Bobo Stephen	<i>Reed Smith LLP</i>

Other Notable Practitioners

Stephen Bobo of Reed Smith LLP reflects his firm’s reputation for having a strong creditor and investor-side practice. He recently represented the official unsecured creditors’ committee, as well as the liquidating trustee, in the bankruptcy proceedings of River Road Hotel Partners.

CORPORATE/M&A & PRIVATE EQUITY

Corporate/M&A & Private Equity	
Leading Firms	
Band 5	
Reed Smith LLP	
Leading Individuals	
Band 4	
Lee Michael P	<i>Reed Smith LLP</i>

Reed Smith LLP

THE FIRM Reed Smith’s corporate M&A and private equity team handles numerous midmarket transactions at a statewide, national and cross-border level. It acts on behalf of an impressive portfolio of clients, including MGM International Group, Heckman Corporation, and Encore Discovery Solutions.

KEY INDIVIDUALS Co-head of Reed Smith’s private equity group **Bradley Schmarak** is “an excellent attorney with a solid reputation.” Peers also report that he is “very involved in the market.” He recently represented Wind Point Partners in its acquisition of Petmate. Head of the Chicago office’s emerging growth and venture capital group, **Frank Ballantine** is best known for his skill in private equity and venture capital investments. Observers praise his “good, careful approach.” Vice chair of the firm’s US corporate and securities group, **Seth Hemming** also acts as cochair of the private equity group. Recently, he advised Encore Discovery Solutions on its sale to Epiq Systems, valued at \$100 million. He also assisted Tate & Lyle with the \$57 million sale of its

Iowa ethanol and corn wet-milling plant. **Michael Lee** is active in the M&A, equity, and debt financing areas. Commentators note that he is particularly skilled in the representation of technology companies. He is praised for his “responsiveness” and “ability to anticipate problems before they arise.”

Corporate/M&A: Private Equity	
Leading Individuals	
Band 1	
Schmarak Bradley	<i>Reed Smith LLP</i>
Band 2	
Ballantine Frank D	<i>Reed Smith LLP</i>
Band 3	
Hemming Seth M	<i>Reed Smith LLP</i>

ENERGY & NATURAL RESOURCES

Energy & Natural Resources: Transactional	
Leading Individuals	
Band 1	
Dondanville Patricia	<i>Reed Smith LLP</i>

Other Notable Practitioner

Patricia Dondanville is a recent addition to Reed Smith LLP’s Chicago-based energy and natural resources team. Singled out by peers for her knowledgeable approach to energy finance, she is actively expanding into the global market.

INSURANCE

Insurance: Dispute Resolution	
Leading Firms	
Band 1	
Reed Smith LLP	
Leading Individuals	
Band 1	
Vishneski John S	Reed Smith LLP
Band 2	
Rosenberg Carolyn	Reed Smith LLP
Shugrue John	Reed Smith LLP
Band 3	
Davis James M	Reed Smith LLP
Marrinson Thomas A	Reed Smith LLP
Nardoni Stanley C	Reed Smith LLP
Walker-Bright Paul R	Reed Smith LLP

Reed Smith LLP

THE FIRM The outstanding reputation that Reed Smith enjoys nationwide in coverage litigation is due in no small part to its largest regional office in Chicago. Acting solely on behalf of policyholders, the team deals with the full range of coverage disputes, including professional liability, environmental and asbestos, property damage, business interruption and workers' compensation issues. Reed Smith regularly handles major coverage matters, such as recently representing Anadarko in disputes arising from the Gulf oil spill, and Bank of America/Countrywide in a dispute against its mortgage insurers.

Sources say: "The strongest insurance firm in Chicago, with the greatest assemblage of overall talent."

KEY INDIVIDUALS John Vishneski "has the full range of capabilities," according to sources. "Not only is he knowledgeable and assertive, but he can also compromise." His coverage litigation practice covers the complete range of insurance issues across the country. He led the firm's representation of Bank of America/Countrywide in a dispute worth more than \$1 billion. Peers rate James Davis highly, particularly for the impressive work he has done in major asbestos

recovery disputes. He recently represented International Harvester Company in one such lawsuit, valued at over \$75 million. D&O specialist Carolyn Rosenberg earns strong endorsements from commentators. She has in the last year been active on such cutting-edge coverage issues as social media, data privacy and cyber liability. Respected practitioner John Shugrue deals with the litigation of sophisticated coverage disputes for major policyholders. He has taken a lead on the firm's representation of Anadarko in the high-value fallout from the Gulf oil spill. The "bright and articulate" Thomas Marrinson has a broad coverage practice that incorporates environmental issues, professional liability, first-party property and business interruption disputes. Stanley Nardoni is frequently praised by peers for his sheer expertise in all aspects of his practice. Respected as a true academic in the field, he is described as "the professor of insurance law." As well as insurance coverage, his practice also takes in commercial litigation. Peers note positively the market presence of Paul Walker-Bright, who represents policyholders from a broad range of industry sectors, including public utilities, news media and manufacturing.

LITIGATION

Litigation: General Commercial	
Leading Firms	
Band 5	
Reed Smith LLP	

Reed Smith LLP

THE FIRM This team focuses on the midmarket, representing lenders and borrowers in syndicated lending transactions as well as mezzanine, acquisition and equipment financing. Recently, the team has represented Wells Fargo and RBS Citizens in relation to credit facilities for various borrowers.

KEY INDIVIDUALS Joel Schaidler is commended for his "strong business judgment and acumen." He focuses on secured and unsecured financing facilities and has been key in the representations of Wells Fargo and RBS Citizens.

NEW JERSEY

CORPORATE/M&A

Corporate/M&A	
Leading Individuals	
Band 2	
Frenier Diane M	Reed Smith LLP

Reed Smith LLP

THE FIRM Reed Smith's New Jersey corporate and securities team has expertise in a range of areas from joint venture partnerships to M&A transactions. The team has a particular forte in the life sciences and has carved out a reputation of particular note in this area. The New Jersey group forms a key component of the firm's well-established global presence in major transactional matters in the corporate and M&A sphere.

KEY INDIVIDUALS Diane Frenier represents biotech, life science and pharmaceutical companies both in New Jersey and nationally. She advises on merger deals and multiparty transactions and has a niche practice in licensing transactions to Japanese pharmaceutical companies.

HEALTHCARE

Healthcare	
Leading Firms	
Band 3	
Reed Smith LLP	
Leading Individuals	
Band 1	
Klein Murray J	Reed Smith LLP

Reed Smith LLP

THE FIRM This team provides high-caliber advice on all matters of healthcare law, and is renowned for its representation of many different healthcare entities including pharmaceutical companies, ambulatory surgical centers, and rehabilitation facilities. The team has a particular advantage in the form of the firm's global capabilities.

Sources say: "An impressive firm with substantial breadth."

KEY INDIVIDUALS Murray Klein enjoys an excellent reputation among peers and has decades of experience handling provider reimbursement matters on behalf of physicians and hospitals.

NEW YORK

INSURANCE DISPUTE RESOLUTION

Insurance: Dispute Resolution: Policyholder	
Leading Firms	
Band 2	
Reed Smith LLP	

Leading Individuals	
Band 3	
Breene Paul Evan	Reed Smith LLP
Kramer Ann	Reed Smith LLP

Reed Smith LLP

THE FIRM Peers are increasingly noticing this policyholder practice’s New York team for its involvement in a range of significant coverage disputes. While the team is experienced at litigating complex disputes, clients are full of praise for the approach taken by Reed Smith’s lawyers’ and their ability to bring matters to a positive conclusion. As well as dealing with coverage claims, the group has strong professional, general and product liability expertise.

Sources say: “Reed Smith’s lawyers are able to get to the finish line with positive results. They get insurance companies to work together with us and reach an agreement without litigation.”

KEY INDIVIDUALS Clients praise insurance recovery specialist **Paul Evan Breene** for his impressive command of coverage disputes. “He knows how the insurance companies think and how they will handle the situation, and uses this knowledge to his clients’ advantage,” say sources. He recently represented Forest Labs in a \$65 million D&O coverage dispute. **Ann Kramer** is deeply respected among peers and known to the insurer Bar as a worthy adversary. Her insurance disputes practice has a particular focus on the pharmaceutical industry.

NORTHERN VIRGINIA

REAL ESTATE NORTHERN

Real Estate	
Northern Virginia	
Leading Firms	
Band 2	
Reed Smith LLP	

Leading Individuals	
Band 2	
Brennan James C	Reed Smith LLP
Band 3	
Diamond Robert	Reed Smith LLP
Fagelson Karen	Reed Smith LLP
Tompkins Benjamin F	Reed Smith LLP

Real Estate: Zoning/Land Use	
Northern Virginia	
Leading Individuals	
Band 2	
Banzhaf Michael A	Reed Smith LLP
Tompkins Benjamin F	Reed Smith LLP

Reed Smith LLP

THE FIRM Reed Smith is well versed in a wide array of real estate matters, from mixed-use developments and infrastructure projects to public-private transactions and workouts and restructurings. Recent representative work includes advising Kaiser Foundation Health Plan of the Mid-Atlantic States on the multimillion-dollar acquisition of an office building and parking structure in Tysons Corner. The firm also offers clients expertise in land use and zoning.

Sources say: “Reed Smith attorneys combine knowledge and quality with a very easy-to-work-with style.”

KEY INDIVIDUALS **Robert Diamond** is highly esteemed for his expertise in condominium planning and development issues, and also advises on planned unit and mixed-use projects. He is currently working with the IDI Group on all condominium and common-area approvals related to the Leisure World project. **Karen Fagelson** is Reed Smith’s managing partner for the Virginia region. Clients commend her expert handling of complicated transactions and responsive service. Her areas of focus include PPP work, the representation of developers in mixed-use developments and

leasing transactions. Deputy practice leader **James Brennan** “does a fantastic job – he’s very thorough and detail-oriented,” say clients. He maintains a diverse workload, advising on the acquisition, construction and development of mixed-use projects as well as financing and leasing transactions. **Benjamin Tompkins** stands out for the breadth of his practice, which includes commercial real estate sales and purchases as well as compliance with planning, zoning and environmental requirements. **Michael Banzhaf** is singled out as a pre-eminent authority on land use and zoning issues in Loudoun County. “He provides excellent practical business and legal advice,” say sources. He continues to advise Kettler and Cypress Equities on all rezoning and site plan approvals for the Village at Leesburg project.

PENNSYLVANIA

ANTITRUST

Antitrust
Leading Firms
Band 3
Reed Smith LLP
Leading Individuals
Band 2
Booker Daniel I <i>Reed Smith LLP</i>

Reed Smith LLP

THE FIRM The team is most frequently seen on the defense side of antitrust litigation. It has a focus on healthcare and pharmaceutical companies, although it also has several financial services clients. The group has recently been advising on a number of strategic mergers. **KEY INDIVIDUALS** **Daniel Booker** has a good reputation among his peers for antitrust litigation, M&A and counseling. He recently defended long-standing client US Steel in an alleged conspiracy case and won a motion to dismiss a case brought against Bank of America alleging the fixing of credit card interest rates.

BANKING & FINANCE

Banking & Finance
Leading Firms
Band 1
Reed Smith LLP
Leading Individuals
Band 1
Kabnick Lisa D <i>Reed Smith LLP</i>
Band 2
Lawlor James S <i>Reed Smith LLP</i>
Up-and-coming individuals
Surbeck David <i>Reed Smith LLP</i>

Reed Smith LLP

THE FIRM Reed Smith has a wealth of talent in the financial services area. It caters to the financing needs of a wide range of industries, including aviation, real estate, infrastructure and media finance. The group recently represented Wells Fargo as the agent bank and lead arranger in a credit facility, valued at \$200 million, for a financial services company. The group counts M&T Securities and HSBC among its prestigious client base.

Sources say: *"This practice is top-notch; it has extremely responsive attorneys who are solution-focused and helpful in getting deals done while mitigating risk."*

KEY INDIVIDUALS **Lisa Kabnick** regularly represents both borrowers and lenders and is known for handling syndicated secure transactions in the areas of healthcare, licensing and manufacturing. *"She is client-focused, provides good counsel and is good at handling both clients and other attorneys,"* notes one source. **Leonard Bernstein** founded, and currently chairs, the regulatory

practice of this firm's financial services group. His practice focuses on the representation of mortgage bankers and other financial institutions and advising on compliance issues in federal and state matters. **Michael Bleier** has significant in-house experience, having previously worked at Mellon, which informs his well-regarded financial regulatory practice. **James Lawlor** advises his clients on project financing, commercial and public transactions, and he also regularly acts as counsel for underwriters and borrowers of credit agreements. A recent highlight for him was advising on two secured loans for Consol Energy, valued at \$3 billion. **David Surbeck** has significant knowledge of syndicated and secured matters, where he is adept in his representation of both lenders and borrowers. *"He is very good at providing an overview of the situation and is highly succinct,"* a client enthused.

Banking & Finance: Mainly Regulatory
Leading Individuals
Band 1
Bernstein Leonard A <i>Reed Smith LLP</i>
Bleier Michael E <i>Reed Smith LLP</i>

BANKRUPTCY/RESTRUCTURING

Bankruptcy/Restructuring
Leading Firms
Band 1
Reed Smith LLP
Leading Individuals
Band 1
Singer Paul <i>Reed Smith LLP</i>
Springer Claudia Z <i>Reed Smith LLP</i>
Band 2
Clark Peter <i>Reed Smith LLP</i>
Schaffer Eric A <i>Reed Smith LLP</i>
Up-and-coming individuals
Baker Derek J <i>Reed Smith LLP</i>

Reed Smith LLP

THE FIRM This highly regarded practice has a strong presence in Pennsylvania, with offices in both Philadelphia and Pittsburgh. The team comes highly recommended for its representation of secured lenders in troubled loans and for its bankruptcy litigation expertise. Recent highlights include acting for BlackRock on the appointment of a Chapter 11 trustee and on the subsequent reorganization of its mortgage debt on the Pittsburgh Hilton Hotel. The firm has seen significant activity in the healthcare sector, and is also particularly adept at representing financial institutions. Notable clients include PNC Bank, Siemens Medical and National Penn Bank.

Sources say: *"This firm has a rock-solid bankruptcy practice."*

KEY INDIVIDUALS **Claudia Springer** maintains her impressive position in the market, winning praise from all corners. She has notable experience acting for all parties involved in bankruptcy proceedings, and was

recently appointed lead lawyer for the creditors' committee of the Philadelphia Orchestra's Chapter 11 filing. Also advising on this matter is **Paul Singer**, whose extensive experience dealing with both creditors and debtors is key. He is regarded as a "first-rate" lawyer who understands *"how to get a goal accomplished."* **Peter Clark** is the head of Reed Smith's commercial bankruptcy and restructuring practice in Pennsylvania. He routinely represents financial institutions in workouts and other troubled loans, and earns distinction for his ability to adapt his litigation and thinking style to individual businesses. **Eric Schaffer** represents indenture trustees in insolvency cases, and also handles bankruptcy cases for both secured and unsecured creditors. He advised Wells Fargo on the \$150 billion reorganization of subordinated debt for an offshore oil exploration company. The up-and-coming **Derek Baker** *"is polished, articulate and presents well,"* sources say. He earns increasing market recognition for his practice.

ENVIRONMENT

Environment	
Leading Individuals	
Band 2	
Naugle Louis	Reed Smith LLP

Other Notable Practitioner

Louis Naugle of Reed Smith LLP maintains a strong presence in environmental law, dividing his time between counseling clients on compliance issues and handling litigation matters. Among his client roster are colleges, charitable foundations and industrial companies.

INTELLECTUAL PROPERTY

Intellectual Property	
Leading Firms	
Band 4	
Reed Smith LLP	

Reed Smith LLP

THE FIRM This firm has a widespread international network of lawyers assisting clients from the healthcare, software, telecommunications and e-commerce industries. The firm's Pittsburgh and Philadelphia offices are active with patent litigation matters and manage IP portfolios of major international companies.

corporations. **William McNichol's** expertise is in the medical technology, biotech and drug industries. He has also represented numerous clients before the ITC.

Sources say: "You get very good value from this firm."

Leading Individuals	
Band 2	
Colen Frederick H	Reed Smith LLP
Band 4	
McNichol William J	Reed Smith LLP

KEY INDIVIDUALS **Frederick Colen's** practice encompasses litigating on behalf of leading banks and handling trademark issues for international

LABOR & EMPLOYMENT

Labor & Employment	
Leading Firms	
Band 2	
Reed Smith LLP	

Reed Smith LLP

THE FIRM The Pennsylvania practice at this national firm is comprised of attorneys with cultivated specialisms in higher education matters, and represents a group of more than 20 colleges in the state. It deals with unique problems arising from highly unionized sites and issues of tenure. The team continues to negotiate labor contracts for a number of clients, and also provides general counsel on collective bargaining matters.

construction industry and its employees. **Eugene Connors** recently handled a significant class action grievance matter and is renowned for his work on behalf of employers, handling union issues and frequently appearing before state and federal courts and agencies.

Leading Individuals	
Band 2	
Bevan III William	Reed Smith LLP
Connors Eugene	Reed Smith LLP
Fritton Karl	Reed Smith LLP
Munsch Martha Hartle	Reed Smith LLP
Band 4	
Ryan Casey	Reed Smith LLP

Sources say: "An excellent firm and we value the global capability which is 40 paces from our front door."

Martha Hartle Munsch is able to engage in high-stakes litigation for her clients. She has particular knowledge of matters concerning higher education clients and regularly handles complex questions relating to issues of tenure. **John Martini** counsels pharmaceutical and technology clients on a wide range of employee benefits and executive compensation issues, concentrating on complex plan design and compliance matters. **Casey Ryan** focuses on employment litigation, recently representing Bank of America and Informatica in complex cases involving discrimination and breach of contract. **Sources say:** "She works hard and gets great results."

KEY INDIVIDUALS **Karl Fritton** "possesses the unique ability to achieve better results with less drama than other attorneys." He counsels public and private sector clients on a wide range of labor and employment matters, including collective bargaining and labor arbitration. **William Bevan** has a national reputation as "an outstanding labor lawyer." He handles complex arbitrations and has cultivated a niche practice focusing on the

Labor & Employment:	
Employee Benefits & Compensation	
Leading Individuals	
Band 2	
Martini John D	Reed Smith LLP

LITIGATION

Litigation: General Commercial	
Leading Firms	
Band 4	
Reed Smith LLP	

Reed Smith LLP

THE FIRM From its offices in two of the business and administrative centers of the state, Pittsburgh and Philadelphia, this firm has a strong presence in several of the most vibrant practice areas of this year. They have been involved in significant energy litigation related to the Marcellus Shale region and have also taken on many banks as clients, handling the results of decreased residential and commercial property prices. This international firm attracts clients from the pharmaceutical, financial and manufacturing industries.

significant insurance disputes of the past few years, extending his reach countrywide. **Thomas Suddath** is known in the field as "a strong lawyer with a good reputation." He specializes in white-collar litigation and government investigations and commonly represents clients in the healthcare industry. **Michael Scott** has represented a multitude of high-profile clients in product liability matters throughout his career. He is particularly strong in litigation relating to accounting and the pharmaceutical industry.

Leading Individuals	
Band 3	
Ellison John N	Reed Smith LLP
Scott Michael T	Reed Smith LLP

Sources say: "Strong litigation practice; they've done very well and attracted a lot of business."

Litigation: White-Collar Crime & Government Investigations	
Leading Individuals	
Band 2	
Suddath Jr Thomas H	Reed Smith LLP

KEY INDIVIDUALS **John Ellison** has a specialist insurance coverage practice working on behalf of policyholders. Working out of the firm's Philadelphia office, Ellison has represented clients in some of the most

SOUTHERN CALIFORNIA

CORPORATE/M&A

Corporate/M&A
Southern California
Leading Individuals
Band 3
Sanders Michael <i>Reed Smith LLP</i>

Other Notable Practitioner

At Reed Smith LLP, **Michael Sanders** is recognized for his focus on emerging companies in the life sciences sector. He is the head of the firm's life sciences transactions team.

VIRGINIA

CONSTRUCTION

Construction
Leading Firms
Band 3
Reed Smith LLP

Leading Individuals
Band 3
Folk Thomas R <i>Reed Smith LLP</i>

Reed Smith LLP

THE FIRM This team is highly regarded in the construction community for its dispute resolution and counseling services to clients in the private and public sector. The team has significant jury trial experience and recent highlights include successfully representing First Owners Association of 4600 Duke Street in claims against its former financial manager, Condominium Services. Other clients include Loudoun County Public Schools, Metropolitan Washington Airways Authority and Comstock Companies.

Sources say: "I have always received a superior service."

KEY INDIVIDUALS **Thomas Folk** is praised by sources for his "integrity, hard work and diligence," as well as for his highly responsive approach to client service.

LITIGATION

Litigation: General Commercial
Leading Firms
Band 3
Reed Smith LLP

Leading Individuals
Band 3
Thomas Alexander <i>Reed Smith LLP</i>

Reed Smith LLP

THE FIRM Reed Smith enters the rankings this year due to its growing reputation for trial and appellate cases in state and federal courts. Recent highlights include representing the First Owners' Association of Forty Six Hundred Condominium in a trial which resulted in a substantial award of damages. Other clients include SunTrust Mortgage, AstraZeneca UK and Duke Realty.

Sources say: "They are consummate professionals."

KEY INDIVIDUALS Head of the team **Alexander Thomas** is "smart and organized and will get down into the details of a case." He has particular expertise in advising clients on antitrust and competition-related matters.

